# Marketing and Logistics

## LGAV/Aviation Logistics

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Class</th>
<th>Days</th>
<th>Time</th>
<th>Location</th>
<th>Instructor</th>
</tr>
</thead>
<tbody>
<tr>
<td>LGAV 3100</td>
<td>AV INTRO</td>
<td>001</td>
<td>TR</td>
<td>02:00 pm-03:20 pm</td>
<td>BLB 250</td>
<td>Joiner J</td>
</tr>
<tr>
<td>LGAV 3110</td>
<td>AV MAINT</td>
<td>001</td>
<td>TR</td>
<td>12:30 pm-01:50 pm</td>
<td>BLB 040</td>
<td>Joiner J</td>
</tr>
<tr>
<td>LGAV 3120</td>
<td>AVIATION SAFETY</td>
<td>001</td>
<td>TR</td>
<td>03:30 pm-04:50 pm</td>
<td>BLB 040</td>
<td>Joiner J</td>
</tr>
<tr>
<td>LGAV 3130</td>
<td>AIR CARGO</td>
<td>001</td>
<td>MWF</td>
<td>12:59 pm-01:50 pm</td>
<td>BLB 255</td>
<td>Hong S</td>
</tr>
<tr>
<td>LGAV 3140</td>
<td>AIR PASS</td>
<td>001</td>
<td>T</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 075</td>
<td>Kincaid T</td>
</tr>
<tr>
<td>LGAV 3150</td>
<td>TRANSPORTATION LAW</td>
<td>001</td>
<td>W</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 040</td>
<td>Deshong T</td>
</tr>
<tr>
<td>LGAV 4100</td>
<td>AIRPORT INFRA</td>
<td>001</td>
<td>MW F</td>
<td>02:00 pm-03:20 pm</td>
<td>BLB 281</td>
<td>Hong S</td>
</tr>
<tr>
<td>LGAV 4900</td>
<td>SPECIAL PROBLEMS</td>
<td>701</td>
<td>V</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

## LSCM/Logistics, Supply Chain MGMT

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Class</th>
<th>Days</th>
<th>Time</th>
<th>Location</th>
<th>Instructor</th>
</tr>
</thead>
<tbody>
<tr>
<td>LSCM 3960</td>
<td>LOGISTICS SPLY CHN MGMT</td>
<td>001</td>
<td>TR</td>
<td>12:30 pm-01:50 pm</td>
<td>BLB 080</td>
<td>Rowe P</td>
</tr>
<tr>
<td></td>
<td>THIS CLASS MEETS TUESDAY AND THURSDAY. YOU WILL MEET AS A WHOLE CLASS ON TUESDAY. ON THURSDAY, YOU WILL ATTEND A BREAK OUT SESSION IN AN ASSIGNED ROOM.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>002</td>
<td>(1657) CRE 3.0 MWF</td>
<td></td>
<td></td>
<td>02:00 pm-02:50 pm</td>
<td>BLB 005</td>
<td>Manuj I</td>
</tr>
<tr>
<td>003</td>
<td>(1874) CRE 3.0 R</td>
<td></td>
<td></td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 055</td>
<td>Hiatt B</td>
</tr>
<tr>
<td>004</td>
<td>(15066) CRE 3.0 MWF</td>
<td></td>
<td></td>
<td>09:59 am-10:50 am</td>
<td>BLB 245</td>
<td>Grimaldo Jr J</td>
</tr>
<tr>
<td>070</td>
<td>(16955) CRE 3.0 T</td>
<td></td>
<td></td>
<td>06:00 pm-08:50 pm</td>
<td>CHEC</td>
<td></td>
</tr>
<tr>
<td></td>
<td>CLASS MEETS AT COLLIN HIGHER EDUCATION CENTER, 3452 SPUR 399, MCKINNEY, TX 75096</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>LSCM 4360</td>
<td>INTERNATIONAL SCM</td>
<td>001</td>
<td>TR</td>
<td>03:30 pm-04:50 pm</td>
<td>BLB 250</td>
<td>Farris II M</td>
</tr>
<tr>
<td>002</td>
<td>(1842) CRE 3.0 M</td>
<td></td>
<td></td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 060</td>
<td>Farris II M</td>
</tr>
<tr>
<td>501</td>
<td>(16953) CRE 3.0 T</td>
<td></td>
<td></td>
<td>05:00 pm-06:20 pm</td>
<td>FRSC 123</td>
<td>Rowe P</td>
</tr>
<tr>
<td></td>
<td>THIS COURSE MEETS AT THE FRISCO CAMPUS 2811 INTERNET BLVD., FRISCO TX 75034. THIS IS A BLENDED COURSE.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>LSCM 4510</td>
<td>LSCM AND BUS ANALYSIS</td>
<td>001</td>
<td>R</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 140</td>
<td>Wahlberg B</td>
</tr>
<tr>
<td>LSCM 4530</td>
<td>E-LOGISTICS</td>
<td>001</td>
<td>MWF</td>
<td>11:00 am-11:50 am</td>
<td>BLB 005</td>
<td>Manuj I</td>
</tr>
<tr>
<td>LSCM 4540</td>
<td>ERP Applications</td>
<td>001</td>
<td>S</td>
<td>09:00 am-11:50 am</td>
<td>BLB 140</td>
<td>Hanebeck H</td>
</tr>
<tr>
<td>LSCM 4560</td>
<td>TRANSPORTATION MGMT</td>
<td>001</td>
<td>MW</td>
<td>03:30 pm-04:50 pm</td>
<td>BLB 005</td>
<td>Pohlen T</td>
</tr>
<tr>
<td>LSCM 4800</td>
<td>LOGISTICS INTERNSHIP</td>
<td>001</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Course Code</td>
<td>Title</td>
<td>Instructor</td>
<td>Credits</td>
<td>Time</td>
<td>Location</td>
<td>Enrollment</td>
</tr>
<tr>
<td>-------------</td>
<td>---------------------------------</td>
<td>------------</td>
<td>---------</td>
<td>------------</td>
<td>----------</td>
<td>------------</td>
</tr>
<tr>
<td>LSCM 4860</td>
<td>ADV LOGISTICS MGMT</td>
<td>Sauser B</td>
<td>3.0</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 080</td>
<td>1759</td>
</tr>
<tr>
<td></td>
<td><strong>Note:</strong> THIS CLASS MEETS FOR 3 HOURS ON THURSDAYS. STUDENTS WILL MEET AS A WHOLE CLASS AT 6:30PM IN THE ASSIGNED CLASSROOM. STUDENTS WILL THEN ATTEND A BREAK-OUT SESSION DURING THE LAST HALF OF CLASS EVERY WEEK.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>LSCM 4900</td>
<td>SPECIAL PROBLEMS</td>
<td>Pohlen T</td>
<td>3.0</td>
<td>12:30 pm-01:50 pm</td>
<td>BLB 015</td>
<td>15425</td>
</tr>
<tr>
<td></td>
<td><strong>Note:</strong> THIS CLASS MEETS TUESDAY AND THURSDAY. YOU WILL MEET AS A WHOLE ON TUESDAY. ON THURSDAY, YOU WILL ATTEND A BREAK-OUT SESSION IN AN ASSIGNED CLASSROOM. Also meets: R 12:30 pm-01:50 pm LIFE A106 1/14/19-5/10/19</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>LSCM 5300</td>
<td>STRATEGIC SUPPLY CHAIN</td>
<td>Bryant A</td>
<td>3.0</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 065</td>
<td>1898</td>
</tr>
<tr>
<td>LSCM 5800</td>
<td>LSCM INTERNSHIP</td>
<td>Nowicki D</td>
<td>3.0</td>
<td>02:00 pm-04:50 pm</td>
<td>BLB 389</td>
<td>16940</td>
</tr>
<tr>
<td>LSCM 5900</td>
<td>SPEC PROBS</td>
<td>Manuj I</td>
<td>3.0</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 285</td>
<td>17621</td>
</tr>
<tr>
<td>LSCM 5910</td>
<td>SPECIAL PROBLEMS</td>
<td>Blankson C</td>
<td>3.0</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 281</td>
<td>16923</td>
</tr>
<tr>
<td>LSCM 6011</td>
<td>LOGISTICS THEORY</td>
<td>Paswan A</td>
<td>3.0</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 389</td>
<td>16941</td>
</tr>
<tr>
<td>LSCM 6031</td>
<td>LOGISTICS STRATEGY</td>
<td>Sauser B</td>
<td>3.0</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 285</td>
<td>17621</td>
</tr>
<tr>
<td>LSCM 6041</td>
<td>SUPPLY CHAIN STRATEGY</td>
<td>Kidwell B</td>
<td>3.0</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 281</td>
<td>16923</td>
</tr>
<tr>
<td>LSCM 6051</td>
<td>SYS THEO &amp; EXPERIMENT</td>
<td>Prybutok V</td>
<td>3.0</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 285</td>
<td>16941</td>
</tr>
<tr>
<td>LSCM 6900</td>
<td>SPECIAL PROBLEMS</td>
<td>Sauser B</td>
<td>3.0</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 285</td>
<td>17621</td>
</tr>
<tr>
<td>LSCM 6940</td>
<td>INDIVIDUAL RESEARCH</td>
<td>Sauser B</td>
<td>3.0</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 285</td>
<td>17621</td>
</tr>
<tr>
<td>Course Code</td>
<td>Title</td>
<td>Instructor</td>
<td>Notes</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>-------------</td>
<td>------------------------</td>
<td>------------</td>
<td>-------</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>LSCM 6950</td>
<td>DOCTORAL DISSERTATION</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>LSCM 3960</td>
<td>LOGISTICS SPLY CHN MGMT</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>LSCM 5860</td>
<td>SCM PROBLEMS</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Three Week Session**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Title</th>
<th>Instructor</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>700 (1905)</td>
<td>CRE V</td>
<td>Nowicki D</td>
<td></td>
</tr>
<tr>
<td>705 (1903)</td>
<td>CRE V</td>
<td>Blankson C</td>
<td></td>
</tr>
</tbody>
</table>

**Eight Week Session Two**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Title</th>
<th>Instructor</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>007 (17415)</td>
<td>CRE 3.0</td>
<td>Nowicki D</td>
<td></td>
</tr>
<tr>
<td>080 (17417)</td>
<td>CRE 3.0</td>
<td>Nowicki D</td>
<td></td>
</tr>
<tr>
<td>086 (17418)</td>
<td>CRE 3.0</td>
<td>Nowicki D</td>
<td></td>
</tr>
</tbody>
</table>
MKTG/Marketing

MKTG 2650  CULTURE & CONSUMPTION
001 (1648)  CRE 3.0  TR  11:00 am-12:20 pm  BLB 170  Pelton L
THIS IS A BLENDED LEARNING COURSE.
THIS CLASS WILL MEET FACE-TO-FACE ON TUESDAYS. STUDENTS WILL HAVE A MANDATORY LAB ON THURSDAYS.

MKTG 3010  PROFESSIONAL SELLING
001 (1425)  CRE 3.0  TR  11:00 am-12:20 pm  BLB 080  Smith T
002 (1787)  CRE 3.0  MW  03:30 pm-04:50 pm  BLB 180  Houser J
003 (1872)  CRE 3.0  MWF  09:59 am-10:50 am  BLB 225  Suber T
070 (16956)  CRE 3.0  R  03:59 pm-06:50 pm  CHEC  Suber T
CLASS MEETS AT COLLIN HIGHER EDUCATION CENTER, 3452 SPUR 399, MCKINNEY, TX 75096

MKTG 3650  MARKETING FOUNDATIONS
001 (1426)  CRE 3.0  TR  09:30 am-10:50 am  LYCM  Thompson K
THIS IS A BLENDED CLASS THAT MEETS AS SCHEDULED WITH SOME COURSE CONTENT DELIVERED ONLINE. VISIT WWW.UNTECAMPUSS.COM FOR MORE INFORMATION.
002 (1427)  CRE 3.0  MWF  11:00 am-11:50 am  BLB 080  Strutton H
003 (1428)  CRE 3.0  W  02:00 pm-04:50 pm  BLB 170  Strutton H
004 (1768)  CRE 3.0  M  06:30 pm-09:20 pm  BLB 180  Smith J
070 (16957)  CRE 3.0  M  06:00 pm-07:20 pm  CHEC  Mims T
CLASS MEETS AT COLLIN HIGHER EDUCATION CENTER, 3452 SPUR 399, MCKINNEY, TX 75096
501 (17557)  CRE 3.0  T  02:00 pm-03:20 pm  FRSC 161  Mims T
THIS COURSE MEETS AT THE FRISCO CAMPUS
2811 INTERNET BLVD., FRISCO TX  75034.
THIS COURSE IS BLENDED AND MEETS BOTH ONLINE AND FACE TO FACE.

MKTG 3660  ADVERTISING MGT
001 (1786)  CRE 3.0  TR  02:00 pm-03:20 pm  BLB 270  Bennett A
007 (1649)  CRE 3.0  INET  Kidwell B
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

777 (1650)  CRE 3.0  INET  Kidwell B
THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.
WEB-BASED INSTRUCTION.

MKTG 3700  MARKETING METRICS
001 (1697)  CRE 3.0  TR  11:00 am-12:20 pm  BLB 155  Ganesh G
002 (1814)  CRE 3.0  W  06:30 pm-09:20 pm  BLB 015  Ganesh G

MKTG 3710  MKTG RES AND ANALYTICS
001 (1429)  CRE 3.0  TR  12:30 pm-01:50 pm  BLB 250  Blankson C
002 (1656)  CRE 3.0  T  06:30 pm-09:20 pm  BLB 010  Jones N

MKTG 3720  INTERNET MKTG
001 (1819)  CRE 3.0  TR  03:30 pm-04:50 pm  BLB 010  Chowdhury J

MKTG 3881  PERSONAL DEVELOPMENT
001 (1651)  CRE 1.0  M  05:00 pm-05:50 pm  BLB 080  Smith T

MKTG 4120  CONSUMER BEHAVIOR
<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Schedule</th>
<th>Location</th>
<th>Instructor</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>MKTG 4280</td>
<td>GLOBAL MARKETING</td>
<td>001 (1587) CRE 3.0 TR 09:30 am-10:50 am BLB 055 Spears N</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>002 (1788) CRE 3.0 MWF 12:00 pm-12:50 pm BLB 140 Rajagopal P</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>003 (16924) CRE 3.0 MW 02:00 pm-03:20 pm BLB 225 Spears N</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>501 (17556) CRE 3.0 W 12:00 pm-01:20 pm FRSC 107 Mas E</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

THIS COURSE MEETS AT THE FRISCO CAMPUS 2811 INTERNET BLVD., FRISCO TX 75034.

**MKTG 4280 GLOBAL MARKETING**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Schedule</th>
<th>Location</th>
<th>Instructor</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>MKTG 4330</td>
<td>PROD PLNG BRND MGMT</td>
<td>001 (1698) CRE 3.0 R 02:00 pm-03:45 pm BLB 245 Guzman F</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>002 (1699) CRE 3.0 MW 02:00 pm-03:20 pm BLB 250 Guzman F</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>003 (15450) CRE 3.0 R 02:00 pm-03:45 pm BLB 250 Guzman F</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**MKTG 4470 BUSINESS MARKETING**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Schedule</th>
<th>Location</th>
<th>Instructor</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>MKTG 4520</td>
<td>MARKETING CHANNELS</td>
<td>001 (1888) CRE 3.0 TR 09:30 am-10:50 am BLB 075 Smith T</td>
<td></td>
<td></td>
<td>RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>007 (1711) CRE 3.0 INET Malhan A</td>
<td></td>
<td></td>
<td>WEB-BASED INSTRUCTION. THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>777 (1700) CRE 3.0 INET Malhan A</td>
<td></td>
<td></td>
<td>WEB-BASED INSTRUCTION. THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.</td>
</tr>
</tbody>
</table>

**MKTG 4570 SALES ANALYTICS**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Schedule</th>
<th>Location</th>
<th>Instructor</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>MKTG 4600</td>
<td>RETAILING</td>
<td>001 (1889) CRE 3.0 TR 12:30 pm-01:50 pm BLB 065 Houser J</td>
<td></td>
<td></td>
<td>RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>007 (1432) CRE 3.0 INET Smith J</td>
<td></td>
<td></td>
<td>WEB-BASED INSTRUCTION. THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>777 (1586) CRE 3.0 INET Smith J</td>
<td></td>
<td></td>
<td>WEB-BASED INSTRUCTION. THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.</td>
</tr>
</tbody>
</table>

**MKTG 4630 RETAILING II**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Schedule</th>
<th>Location</th>
<th>Instructor</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>MKTG 4670</td>
<td>ADVANCED SALES</td>
<td>001 (1890) CRE 3.0 TR 11:00 am-12:20 pm BLB 075 Houser J</td>
<td></td>
<td></td>
<td>RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.</td>
</tr>
</tbody>
</table>

**MKTG 4770 SALES MANAGEMENT**
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

MKTG 4800  INTERNSHIP IN M OR L
751 (1433) CRE 3.0  Smith T
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

MKTG 4805  SALES INTERNSHIP
700 (1892) CRE V  Houser J
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

MKTG 4890  MARKETING PROBLEMS
001 (1434) CRE 3.0  Sauser B
THIS CLASS MEETS FOR 3 HOURS ON THURSDAYS. STUDENTS WILL MEET AS A WHOLE CLASS AT 6:30PM IN THE ASSIGNED CLASSROOM. STUDENTS WILL THEN ATTEND A BREAK-OUT SESSION DURING THE LAST HALF OF CLASS EVERY WEEK.
002 (1435) CRE 3.0  Sauser B
THIS CLASS MEETS TUESDAY AND THURSDAY. YOU WILL MEET AS A WHOLE ON TUESDAY. ON THURSDAY, YOU WILL ATTEND A BREAK-OUT SESSION IN AN ASSIGNED CLASSROOM.
Also meets: R 12:30 pm-01:50 pm LIFE A106 1/14/19-5/10/19

MKTG 5800  MKTG INTERNSHIP
751 (1658) CRE V
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

MKTG 5850  STRATEGIC MARKETING
007 (1652) CRE 3.0  Smith J
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
777 (1702) CRE 3.0  Smith J
THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.
WEB-BASED INSTRUCTION.
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

MKTG 5910  SPEC PROBS
001 (1653) CRE V
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

MKTG 6030  MARKETING STRATEGY SEM
002 (16922) CRE 3.0  Blankson C

MKTG 6040  SUPPLY CHAIN STRATEGY
001 (16942) CRE 3.0  Paswan A

MKTG 6900  SPECIAL PROBLEMS
700 (1449) CRE V  Blankson C
Course Topic: INTRO BUSI RES MET & DATA ANA
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
INTRODUCTION TO BUSINESS RESEARCH METHODS AND DATA ANALYSIS
701 (1450) CRE V  Paswan A
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
718 (1456) CRE V  Pelton L
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

MKTG 6940  INDIVIDUAL RES
751 (1459) CRE V  Blankson C
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
752 (1460) CRE V  Paswan A
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
Three Week Session

**MKTG 3650   MARKETING FOUNDATIONS**

400  (17266)  CRE 3.0  INET  Strutton H
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

444  (17864)  CRE 3.0  INET  Strutton H
WEB-BASED INSTRUCTION.
THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

**MKTG 3700   MARKETING METRICS**

400  (17267)  CRE 3.0  INET  Ganesh G
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

444  (17865)  CRE 3.0  INET  Ganesh G
WEB-BASED INSTRUCTION.
THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

**MKTG 3710   MKTG RES AND ANALYTICS**

400  (17622)  CRE 3.0  INET  Mims T
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

444  (17866)  CRE 3.0  INET  Mims T
WEB-BASED INSTRUCTION.
THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
Eight Week Session One

MKTG 5150  MKTG MANAGEMENT

007  (13858)  CRE 3.0  Thompson K
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS
RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS
SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE
SECTION OF THE COURSE IF APPLICABLE.

080  (16175)  CRE 3.0  Thompson K
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS
RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS
SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE
SECTION OF THE COURSE IF APPLICABLE.
RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.

086  (18207)  CRE 3.0  AOP  Thompson K
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS
RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS
SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE
SECTION OF THE COURSE IF APPLICABLE.
RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.

777  (13859)  CRE 3.0  Thompson K
WEB-BASED INSTRUCTION.
THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT
DEPARTMENT.

MKTG 5550  GLOBAL MARKETING

007  (16919)  CRE 3.0  AOP  Pelton L
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS
RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS
SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE
SECTION OF THE COURSE IF APPLICABLE.

080  (16707)  CRE 3.0  Pelton L
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS
RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS
SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE
SECTION OF THE COURSE IF APPLICABLE.
RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.

086  (16708)  CRE 3.0  Pelton L
WEB-BASED INSTRUCTION.
THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT
DEPARTMENT.
RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.

777  (16920)  CRE 3.0  AOP  Pelton L
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
WEB-BASED INSTRUCTION.
THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT
DEPARTMENT.

Eight Week Session Two

MKTG 5150  MKTG MANAGEMENT
WEB-BASED INSTRUCTION.

THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

This is an 8 week course and meets from March 19 to May 11. An on-campus component is available to F-1 visa holders upon request. F-1 students must communicate with the course instructor during the first week of the course to make the request.

WEB-BASED INSTRUCTION.

This is an Internet course. Course enrollment is restricted and non-Texas resident students residing outside of the state are not eligible to enroll in this section. Contact the department for enrollment assistance in an appropriate section of the course if applicable.

This is an 8 week course and meets from March 19 to May 11. An on-campus component is available to F-1 visa holders upon request. This course requires department consent. If you are in the Accelerated Online MBA please contact the Graduate Programs Office in the College of Business at 940.369.8977. Restricted course. Approval required. Contact department.

RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.

WEB-BASED INSTRUCTION.

This course is restricted. Limited to students residing out-of-state only. Contact department.

This is an 8 week course and meets from March 19 to May 11. An on-campus component is available to F-1 visa holders upon request. This course requires department consent. If you are in the Accelerated Online MBA please contact the Graduate Programs Office in the College of Business at 940.369.8977.

RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.

WEB-BASED INSTRUCTION.

This is an Internet course. Course enrollment is restricted and non-Texas resident students residing outside of the state are not eligible to enroll in this section. Contact the department for enrollment assistance in an appropriate section of the course if applicable.

This is an 8 week course and meets from March 19 to May 11. An on-campus component is available to F-1 visa holders upon request. F-1 students must communicate with the course instructor during the first week of the course to make the request.

WEB-BASED INSTRUCTION.

This is an Internet course. Course enrollment is restricted and non-Texas resident students residing outside of the state are not eligible to enroll in this section. Contact the department for enrollment assistance in an appropriate section of the course if applicable.

RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.

WEB-BASED INSTRUCTION.

This course is restricted. Limited to students residing out-of-state only. Contact department.

RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.

WEB-BASED INSTRUCTION.

This is an Internet course. Course enrollment is restricted and non-Texas resident students residing outside of the state are not eligible to enroll in this section. Contact the department for enrollment assistance in an appropriate section of the course if applicable.

This is an 8 week course and meets from March 19 to May 11. An on-campus component is available to F-1 visa holders upon request.

WEB-BASED INSTRUCTION.

This is an Internet course. Course enrollment is restricted and non-Texas resident students residing outside of the state are not eligible to enroll in this section. Contact the department for enrollment assistance in an appropriate section of the course if applicable.
<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Instructor</th>
<th>Times</th>
<th>Location</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>OPSM 3830</td>
<td>OPERATIONS MGMT</td>
<td>Savoie M</td>
<td>TR 12:30 pm-01:50 pm</td>
<td>BLB 070</td>
<td>CHECK CURRENT CATALOG FOR PREREQUISITES. MUST HAVE COMPLETED A STATISTICS COURSE WITH A &quot;C&quot; OR BETTER PRIOR TO ENROLLMENT IN MGMT 3830.</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>WEB-BASED INSTRUCTION. THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.</td>
</tr>
<tr>
<td>001 (1354)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>003 (15292)</td>
<td></td>
<td>Fite J</td>
<td>TR 02:00 pm-03:20 pm</td>
<td>BLB 055</td>
<td></td>
</tr>
<tr>
<td>004 (13490)</td>
<td></td>
<td>Ogden J</td>
<td>W 06:30 pm-09:20 pm</td>
<td>BLB 090</td>
<td></td>
</tr>
<tr>
<td>007 (1816)</td>
<td></td>
<td>Rowe P</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>OPSM 4810</td>
<td>PURCH &amp; MAT MGMT</td>
<td>Kucuk C</td>
<td>M 06:30 pm-09:20 pm</td>
<td>CHEM 106</td>
<td>CHECK CURRENT CATALOG FOR PREREQUISITES. MUST HAVE COMPLETED A MGMT 3830 WITH A &quot;C&quot; OR BETTER PRIOR TO ENROLLMENT IN MGMT 4810.</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.</td>
</tr>
<tr>
<td>001 (1687)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>PLEASE CONTACT APRIL KUYKENDALL AT <a href="mailto:JONATHON.FITE@UNT.EDU">JONATHON.FITE@UNT.EDU</a> FOR MORE INFORMATION.</td>
</tr>
<tr>
<td>OPSM 4830</td>
<td>PRODUCTIVITY &amp; QUALITY</td>
<td>Ojha D</td>
<td>MW 12:30 pm-01:50 pm</td>
<td>FRSC 128</td>
<td>THIS COURSE MEETS AT THE FRISCO CAMPUS 2811 INTERNET BLVD., FRISCO TX 75034.</td>
</tr>
<tr>
<td>501 (17858)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>777 (1832)</td>
<td></td>
<td>Rowe P</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>OPSM 4880</td>
<td>MANAGEMENT OF PROJECTS</td>
<td>Savoie M</td>
<td>W 06:30 pm-09:20 pm</td>
<td>WH 116</td>
<td>CHECK CURRENT CATALOG FOR PREREQUISITES. MUST HAVE COMPLETED MGMT 3830 WITH A &quot;C&quot; OR BETTER.</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.</td>
</tr>
<tr>
<td>001 (1362)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>DEPARTMENT CONSENT REQUIRED. PLEASE CONTACT APRIL KUYKENDALL AT <a href="mailto:JONATHON.FITE@UNT.EDU">JONATHON.FITE@UNT.EDU</a> FOR MORE INFORMATION.</td>
</tr>
<tr>
<td>501 (16954)</td>
<td></td>
<td>Savoie M</td>
<td>T 06:30 pm-09:20 pm</td>
<td>FRSC 132</td>
<td>THIS COURSE MEETS AT THE FRISCO CAMPUS 2811 INTERNET BLVD., FRISCO TX 75034.</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>