### Marketing and Logistics

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Section</th>
<th>Credits</th>
<th>Days</th>
<th>Time</th>
<th>Location</th>
<th>Instructor</th>
</tr>
</thead>
<tbody>
<tr>
<td>LGAV 3100</td>
<td>AV INTRO</td>
<td>001</td>
<td>3.0</td>
<td>TR</td>
<td>02:00 pm-03:20 pm</td>
<td>BLB 250</td>
<td>Joiner J</td>
</tr>
<tr>
<td>LGAV 3110</td>
<td>AV MAINT</td>
<td>001</td>
<td>3.0</td>
<td>TR</td>
<td>12:30 pm-01:50 pm</td>
<td>BLB 040</td>
<td>Joiner J</td>
</tr>
<tr>
<td>LGAV 3120</td>
<td>AVIATION SAFETY</td>
<td>001</td>
<td>3.0</td>
<td>TR</td>
<td>03:30 pm-04:50 pm</td>
<td>BLB 040</td>
<td>Joiner J</td>
</tr>
<tr>
<td>LGAV 3130</td>
<td>AIR CARGO</td>
<td>001</td>
<td>3.0</td>
<td>MWF</td>
<td>12:59 pm-01:50 pm</td>
<td>BLB 255</td>
<td>Hong S</td>
</tr>
<tr>
<td>LGAV 3140</td>
<td>AIR PASS</td>
<td>001</td>
<td>3.0</td>
<td>T</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 075</td>
<td>Kincaid T</td>
</tr>
<tr>
<td>LGAV 3150</td>
<td>TRANSPORTATION LAW</td>
<td>001</td>
<td>3.0</td>
<td>W</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 040</td>
<td>Welch R</td>
</tr>
<tr>
<td>LGAV 4100</td>
<td>AIRPORT INFRA</td>
<td>001</td>
<td>3.0</td>
<td>MW</td>
<td>02:00 pm-03:20 pm</td>
<td>BLB 281</td>
<td>Hong S</td>
</tr>
<tr>
<td>LGAV 4900</td>
<td>SPECIAL PROBLEMS</td>
<td>701</td>
<td>3.0</td>
<td>V</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### LSCM/Logistics, Supply Chain MGMT

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Section</th>
<th>Credits</th>
<th>Days</th>
<th>Time</th>
<th>Location</th>
<th>Instructor</th>
</tr>
</thead>
<tbody>
<tr>
<td>LSCM 3960</td>
<td>LOGISTICS SPLY CHN MGMT</td>
<td>001</td>
<td>3.0</td>
<td>TR</td>
<td>12:30 pm-01:50 pm</td>
<td>BLB 080</td>
<td>Rowe P</td>
</tr>
<tr>
<td></td>
<td></td>
<td>002</td>
<td>3.0</td>
<td>MWF</td>
<td>02:00 pm-02:50 pm</td>
<td>BLB 005</td>
<td>Manuj I</td>
</tr>
<tr>
<td></td>
<td></td>
<td>003</td>
<td>3.0</td>
<td>R</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 055</td>
<td>Hiatt B</td>
</tr>
<tr>
<td></td>
<td></td>
<td>004</td>
<td>3.0</td>
<td>MWF</td>
<td>09:59 am-10:50 am</td>
<td>BLB 245</td>
<td>Grimaldo Jr J</td>
</tr>
<tr>
<td></td>
<td></td>
<td>070</td>
<td>3.0</td>
<td>T</td>
<td>06:00 pm-08:50 pm</td>
<td>CHEC</td>
<td>Grimaldo Jr J</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### LSCM 4360 / INTERNATIONAL SCM

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Section</th>
<th>Credits</th>
<th>Days</th>
<th>Time</th>
<th>Location</th>
<th>Instructor</th>
</tr>
</thead>
<tbody>
<tr>
<td>LSCM 4360</td>
<td>INTERNATIONAL SCM</td>
<td>001</td>
<td>3.0</td>
<td>TR</td>
<td>03:30 pm-04:50 pm</td>
<td>BLB 250</td>
<td>Farris II M</td>
</tr>
<tr>
<td></td>
<td></td>
<td>002</td>
<td>3.0</td>
<td>M</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 060</td>
<td>Farris II M</td>
</tr>
<tr>
<td></td>
<td></td>
<td>501</td>
<td>3.0</td>
<td>T</td>
<td>05:00 pm-06:20 pm</td>
<td>FRSC 123</td>
<td>Rowe P</td>
</tr>
</tbody>
</table>

#### LSCM 4510 / LSCM AND BUS ANALYSIS

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Section</th>
<th>Credits</th>
<th>Days</th>
<th>Time</th>
<th>Location</th>
<th>Instructor</th>
</tr>
</thead>
<tbody>
<tr>
<td>LSCM 4510</td>
<td>LSCM AND BUS ANALYSIS</td>
<td>001</td>
<td>3.0</td>
<td>R</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 140</td>
<td>Wahlberg B</td>
</tr>
</tbody>
</table>

#### LSCM 4530 / E-LOGISTICS

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Section</th>
<th>Credits</th>
<th>Days</th>
<th>Time</th>
<th>Location</th>
<th>Instructor</th>
</tr>
</thead>
<tbody>
<tr>
<td>LSCM 4530</td>
<td>E-LOGISTICS</td>
<td>001</td>
<td>3.0</td>
<td>MWF</td>
<td>11:00 am-11:50 am</td>
<td>BLB 005</td>
<td>Manuj I</td>
</tr>
</tbody>
</table>

#### LSCM 4540 / ERP Applications

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Section</th>
<th>Credits</th>
<th>Days</th>
<th>Time</th>
<th>Location</th>
<th>Instructor</th>
</tr>
</thead>
<tbody>
<tr>
<td>LSCM 4540</td>
<td>ERP Applications</td>
<td>001</td>
<td>3.0</td>
<td>S</td>
<td>09:00 am-11:50 am</td>
<td>BLB 140</td>
<td>Hanebeck H</td>
</tr>
</tbody>
</table>

#### LSCM 4560 / TRANSPORTATION MGMT

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Section</th>
<th>Credits</th>
<th>Days</th>
<th>Time</th>
<th>Location</th>
<th>Instructor</th>
</tr>
</thead>
<tbody>
<tr>
<td>LSCM 4560</td>
<td>TRANSPORTATION MGMT</td>
<td>001</td>
<td>3.0</td>
<td>MW</td>
<td>03:30 pm-04:50 pm</td>
<td>BLB 005</td>
<td>Pohlen T</td>
</tr>
</tbody>
</table>

#### LSCM 4800 / LOGISTICS INTERNSHIP

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Section</th>
<th>Credits</th>
<th>Days</th>
<th>Time</th>
<th>Location</th>
<th>Instructor</th>
</tr>
</thead>
<tbody>
<tr>
<td>LSCM 4800</td>
<td>LOGISTICS INTERNSHIP</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
LSCM 4860  ADV LOGISTICS MGMT
001 (1759)  CRE 3.0  R  06:30 pm-09:20 pm  BLB 080  Sauser B
THIS CLASS MEETS FOR 3 HOURS ON THURSDAYS. STUDENTS WILL MEET AS A WHOLE CLASS AT 6:30PM IN THE ASSIGNED CLASSROOM. STUDENTS WILL THEN ATTEND A BREAK-OUT SESSION DURING THE LAST HALF OF CLASS EVERY WEEK.
002 (15425)  CRE 3.0  TR  12:30 pm-01:50 pm  BLB 015  Sauser B
THIS CLASS MEETS TUESDAY AND THURSDAY. YOU WILL MEET AS A WHOLE ON TUESDAY. ON THURSDAY, YOU WILL ATTEND A BREAK-OUT SESSION IN AN ASSIGNED CLASSROOM.
Also meets: R 12:30 pm-01:50 pm LIFE A106 1/14/19-5/10/19

LSCM 4900  SPECIAL PROBLEMS
701 (1899)  CRE 3.0  Pohlen T
Course Topic: TRANSPORTATION & LOGISTICS
702 (13982)  CRE V  Joiner J
Course Topic: PURCHASING
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
703 (18267)  CRE 1.0  Joiner J
Course Topic: INTERNSHIP CONTINUATION
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

LSCM 5300  STRATEGIC SUPPLY CHAIN
001 (1898)  CRE 3.0  M  06:30 pm-09:20 pm  BLB 065  Bryant A

LSCM 5800  LSCM INTERNSHIP
750 (1775)  CRE V  Nowicki D
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

LSCM 5900  SPEC PROBS
701 (1769)  CRE 3.0  RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

LSCM 5910  SPECIAL PROBLEMS
701 (1807)  CRE V  RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
751 (1808)  CRE V  RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

LSCM 6011  LOGISTICS THEORY
001 (16940)  CRE 3.0  T  02:00 pm-04:50 pm  BLB 389  Manuj I

LSCM 6031  LOGISTICS STRATEGY
001 (16923)  CRE 3.0  R  06:30 pm-09:20 pm  BLB 281  Blankson C

LSCM 6041  SUPPLY CHAIN STRATEGY
001 (16941)  CRE 3.0  T  06:30 pm-09:20 pm  BLB 389  Paswan A

LSCM 6051  SYS THEO & EXPERIMENT
001 (17621)  CRE 3.0  R  02:00 pm-04:50 pm  BLB 285  Sauser B

LSCM 6900  SPECIAL PROBLEMS
703 (1876)  CRE V  Nowicki D
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
705 (1877)  CRE V  Kidwell B
Course Topic: GREEN WORKSHOP
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
706 (1878)  CRE V  Prybutok V
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
707 (1879)  CRE V  Sauser B
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

LSCM 6940  INDIVIDUAL RESEARCH
Three Week Session

LSCM 3960  LOGISTICS SPLY CHN MGMT
400 (17265) CRE 3.0  WEB-BASED INSTRUCTION.
INET  Farris II M
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.
THIS COURSE INCLUDES A FACE-TO-FACE FINAL EXAM, JANUARY 11TH BETWEEN 1 PM AND 5 PM.

444 (17867) CRE 3.0  WEB-BASED INSTRUCTION.
INET  Farris II M
THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.
THIS COURSE INCLUDES A FACE-TO-FACE FINAL EXAM, JANUARY 11TH BETWEEN 1 PM AND 5 PM.

Eight Week Session Two

LSCM 5860  SCM PROBLEMS
007 (17415) CRE 3.0  WEB-BASED INSTRUCTION.
INET  Nowicki D
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

080 (17417) CRE 3.0  WEB-BASED INSTRUCTION.
INET  Nowicki D
RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

086 (17418) CRE 3.0  WEB-BASED INSTRUCTION.
INET  Nowicki D
RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.
THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.
### MKTG 2650  CULTURE & CONSUMPTION

<table>
<thead>
<tr>
<th>Section</th>
<th>CRN</th>
<th>Type</th>
<th>Title</th>
<th>Instructor</th>
<th>Time</th>
<th>Location</th>
<th>Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>001</td>
<td>(1648)</td>
<td>TR</td>
<td>CRE 3.0</td>
<td>Pelton L</td>
<td>11:00 am-12:20 pm</td>
<td>BLB 170</td>
<td>TR</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*This is a blended learning course.
This class will meet face-to-face on Tuesdays. Students will have a mandatory lab on Thursdays.*

### MKTG 3010  PROFESSIONAL SELLING

<table>
<thead>
<tr>
<th>Section</th>
<th>CRN</th>
<th>Type</th>
<th>Title</th>
<th>Instructor</th>
<th>Time</th>
<th>Location</th>
<th>Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>001</td>
<td>(1425)</td>
<td>TR</td>
<td>CRE 3.0</td>
<td>Smith T</td>
<td>11:00 am-12:20 pm</td>
<td>BLB 080</td>
<td>TR</td>
</tr>
<tr>
<td>002</td>
<td>(1787)</td>
<td>MW</td>
<td>CRE 3.0</td>
<td>Houser J</td>
<td>03:30 pm-04:50 pm</td>
<td>BLB 180</td>
<td>MW</td>
</tr>
<tr>
<td>003</td>
<td>(1872)</td>
<td>MWF</td>
<td>CRE 3.0</td>
<td>Suber T</td>
<td>09:59 am-10:50 am</td>
<td>BLB 225</td>
<td>MWF</td>
</tr>
<tr>
<td>070</td>
<td>(16956)</td>
<td>R</td>
<td>CRE 3.0</td>
<td>Suber T</td>
<td>03:59 pm-06:50 pm</td>
<td>CHEC</td>
<td>R</td>
</tr>
</tbody>
</table>

*Class meets at Collin Higher Education Center, 3452 Spur 399, McKinney, TX 75096*

### MKTG 3650  MARKETING FOUNDATIONS

<table>
<thead>
<tr>
<th>Section</th>
<th>CRN</th>
<th>Type</th>
<th>Title</th>
<th>Instructor</th>
<th>Time</th>
<th>Location</th>
<th>Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>001</td>
<td>(1426)</td>
<td>TR</td>
<td>CRE 3.0</td>
<td>Thompson K</td>
<td>09:30 am-10:50 am</td>
<td>LYCM</td>
<td>TR</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*This is a blended class that meets as scheduled with some course content delivered online. Visit www.untecampus.com for more information.*

### MKTG 3660  ADVERTISING MGT

<table>
<thead>
<tr>
<th>Section</th>
<th>CRN</th>
<th>Type</th>
<th>Title</th>
<th>Instructor</th>
<th>Time</th>
<th>Location</th>
<th>Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>001</td>
<td>(1786)</td>
<td>TR</td>
<td>CRE 3.0</td>
<td>Bennett A</td>
<td>02:00 pm-03:20 pm</td>
<td>BLB 270</td>
<td>TR</td>
</tr>
<tr>
<td>007</td>
<td>(1649)</td>
<td>TR</td>
<td>CRE 3.0</td>
<td>Kidwell B</td>
<td>INET 007</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*This is an internet course. Course enrollment is restricted and non-Texas resident students residing outside of the state are not eligible to enroll in this section. Contact the department for enrollment assistance in an appropriate section of the course if applicable.*

### MKTG 3700  MARKETING METRICS

<table>
<thead>
<tr>
<th>Section</th>
<th>CRN</th>
<th>Type</th>
<th>Title</th>
<th>Instructor</th>
<th>Time</th>
<th>Location</th>
<th>Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>001</td>
<td>(1697)</td>
<td>TR</td>
<td>CRE 3.0</td>
<td>Ganesh G</td>
<td>11:00 am-12:20 pm</td>
<td>BLB 155</td>
<td>TR</td>
</tr>
<tr>
<td>002</td>
<td>(1814)</td>
<td>W</td>
<td>CRE 3.0</td>
<td>Ganesh G</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 015</td>
<td>W</td>
</tr>
</tbody>
</table>

### MKTG 3710  MKTG RES AND ANALYTICS

<table>
<thead>
<tr>
<th>Section</th>
<th>CRN</th>
<th>Type</th>
<th>Title</th>
<th>Instructor</th>
<th>Time</th>
<th>Location</th>
<th>Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>001</td>
<td>(1429)</td>
<td>TR</td>
<td>CRE 3.0</td>
<td>Blankson C</td>
<td>12:30 pm-01:50 pm</td>
<td>BLB 250</td>
<td>TR</td>
</tr>
<tr>
<td>002</td>
<td>(1656)</td>
<td>T</td>
<td>CRE 3.0</td>
<td>Jones N</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 010</td>
<td>T</td>
</tr>
</tbody>
</table>

### MKTG 3720  INTERNET MKTG

<table>
<thead>
<tr>
<th>Section</th>
<th>CRN</th>
<th>Type</th>
<th>Title</th>
<th>Instructor</th>
<th>Time</th>
<th>Location</th>
<th>Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>001</td>
<td>(1819)</td>
<td>TR</td>
<td>CRE 3.0</td>
<td>Chowdhury J</td>
<td>03:30 pm-04:50 pm</td>
<td>BLB 010</td>
<td>TR</td>
</tr>
</tbody>
</table>

### MKTG 3881  PERSONAL DEVELOPMENT

<table>
<thead>
<tr>
<th>Section</th>
<th>CRN</th>
<th>Type</th>
<th>Title</th>
<th>Instructor</th>
<th>Time</th>
<th>Location</th>
<th>Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>001</td>
<td>(1651)</td>
<td>M</td>
<td>CRE 1.0</td>
<td>Smith T</td>
<td>05:00 pm-05:50 pm</td>
<td>BLB 080</td>
<td>M</td>
</tr>
</tbody>
</table>

### MKTG 4120  CONSUMER BEHAVIOR
MKTG 4280  GLOBAL MARKETING
001  (1430)  CRE 3.0  TR  12:30 pm-01:50 pm  BLB 055  Chowdhury J
THIS IS A BLENDED CLASS THAT MEETS AS SCHEDULED IN PERSON WITH ADDITIONAL READING AND ASSIGNMENTS DELIVERED ONLINE. ONLINE SESSIONS AND FACE-TO-FACE SESSIONS WILL BE OUTLINED ON THE FIRST DAY OF CLASS.

MKTG 4330  PROD PLNG BRND MGMT
001  (1698)  CRE 3.0  R  02:00 pm-04:50 pm  BLB 245  Guzman F
002  (1699)  CRE 3.0  MW  02:00 pm-03:20 pm  BLB 250  Guzman F
003  (15450)  CRE 3.0  R  06:30 pm-09:20 pm  BLB 073  Alvarado Karste

MKTG 4470  BUSINESS MARKETING
001  (1888)  CRE 3.0  TR  09:30 am-10:50 am  BLB 075  Smith T
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

MKTG 4520  MARKETING CHANNELS
007  (1711)  CRE 3.0  INET  Malhan A
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

MKTG 4570  SALES ANALYTICS
001  (1889)  CRE 3.0  TR  12:30 pm-01:50 pm  BLB 065  Houser J
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

MKTG 4600  RETAILING
007  (1432)  CRE 3.0  INET  Smith J
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

MKTG 4630  RETAILING II
001  (14219)  CRE 3.0  TR  09:30 am-10:50 am  BLB 250  Mims T

MKTG 4670  ADVANCED SALES
001  (1890)  CRE 3.0  TR  11:00 am-12:20 pm  BLB 075  Houser J
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

MKTG 4770  SALES MANAGEMENT
### MKTG 4800  |  INTERNSHIP IN M OR L
---|---
751  (1433) | CRE 3.0  
Smith T
RESTRICTED COURSE.  APPROVAL REQUIRED.  CONTACT DEPARTMENT.

### MKTG 4805  |  SALES INTERNSHIP
---|---
700  (1892) | CRE V  
Houser J
RESTRICTED COURSE.  APPROVAL REQUIRED.  CONTACT DEPARTMENT.

### MKTG 4890  |  MARKETING PROBLEMS
---|---
001  (1434) | CRE 3.0  
Sauser B
THIS CLASS MEETS FOR 3 HOURS ON THURSDAYS. STUDENTS WILL MEET AS A WHOLE CLASS AT 6:30PM IN THE ASSIGNED CLASSROOM. STUDENTS WILL THEN ATTEND A BREAK-OUT SESSION DURING THE LAST HALF OF CLASS EVERY WEEK.

002  (1435) | CRE 3.0  
Sauser B
THIS CLASS MEETS TUESDAY AND THURSDAY. YOU WILL MEET AS A WHOLE ON TUESDAY. ON THURSDAY, YOU WILL ATTEND A BREAK-OUT SESSION IN AN ASSIGNED CLASSROOM.
Also meets: R  12:30 pm-01:50 pm LIFE A106  1/14/19-5/10/19

### MKTG 5800  |  MKTG INTERNSHIP
---|---
751  (1658) | CRE V  
RESTRICTED COURSE.  APPROVAL REQUIRED.  CONTACT DEPARTMENT.

### MKTG 5850  |  STRATEGIC MARKETING
---|---
007  (1652) | CRE 3.0  
Smith J
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE.  COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.
RESTRICTED COURSE.  APPROVAL REQUIRED.  CONTACT DEPARTMENT.

777  (1702) | CRE 3.0  
Smith J
THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.
WEB-BASED INSTRUCTION.
RESTRICTED COURSE.  APPROVAL REQUIRED.  CONTACT DEPARTMENT.

### MKTG 5910  |  SPEC PROBS
---|---
001  (1653) | CRE V  
RESTRICTED COURSE.  APPROVAL REQUIRED.  CONTACT DEPARTMENT.

### MKTG 6030  |  MARKETING STRATEGY SEM
---|---
002  (16922) | CRE 3.0  
Blankson C

### MKTG 6040  |  SUPPLY CHAIN STRATEGY
---|---
001  (16942) | CRE 3.0  
Paswan A

### MKTG 6900  |  SPECIAL PROBLEMS
---|---
700  (1449) | CRE V  
Blankson C
Course Topic:  INTRO BUSI RES MET & DATA ANA
RESTRICTED COURSE.  APPROVAL REQUIRED.  CONTACT DEPARTMENT.

701  (1450) | CRE V  
Paswan A
W  06:30 pm-09:20 pm  NO ASSGN
RESTRICTED COURSE.  APPROVAL REQUIRED.  CONTACT DEPARTMENT.

718  (1456) | CRE V  
Pelton L
RESTRICTED COURSE.  APPROVAL REQUIRED.  CONTACT DEPARTMENT.

### MKTG 6940  |  INDIVIDUAL RES
---|---
751  (1459) | CRE V  
Blankson C
RESTRICTED COURSE.  APPROVAL REQUIRED.  CONTACT DEPARTMENT.

752  (1460) | CRE V  
Paswan A
RESTRICTED COURSE.  APPROVAL REQUIRED.  CONTACT DEPARTMENT.
Three Week Session

MKTG 3650  MARKETING FOUNDATIONS
400 (17266) CRE 3.0  INET  Strutton H
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

444 (17864) CRE 3.0  INET  Strutton H
WEB-BASED INSTRUCTION.
THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.

MKTG 3700  MARKETING METRICS
400 (17267) CRE 3.0  INET  Ganesh G
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

444 (17865) CRE 3.0  INET  Ganesh G
WEB-BASED INSTRUCTION.
THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.

MKTG 3710  MKTG RES AND ANALYTICS
400 (17622) CRE 3.0  INET  Mims T
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

444 (17866) CRE 3.0  INET  Mims T
WEB-BASED INSTRUCTION.
THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.

Eight Week Session One

MKTG 5150  MKTG MANAGEMENT
007 (13858)  CRE 3.0  Thompson K
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

080 (16175)  CRE 3.0  Thompson K
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.
RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.

086 (18207)  CRE 3.0  AOP  Thompson K
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.
RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.

777 (13859)  CRE 3.0  Thompson K
WEB-BASED INSTRUCTION.
THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.

MKTG 5550  GLOBAL MARKETING

007 (16919)  CRE 3.0  AOP  Pelton L
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

080 (16707)  CRE 3.0  Pelton L
WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.
RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.

086 (16708)  CRE 3.0  Pelton L
WEB-BASED INSTRUCTION.
THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.
RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.

777 (16920)  CRE 3.0  AOP  Pelton L
RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.
WEB-BASED INSTRUCTION.
THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.

Eight Week Session Two

MKTG 5150  MKTG MANAGEMENT
WEB-BASED INSTRUCTION.

THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

THIS IS AN 8 WEEK COURSE AND MEETS FROM MARCH 19 TO MAY 11. AN ON-CAMPUS COMPONENT IS AVAILABLE TO F-1 VISA HOLDERS UPON REQUEST. F-1 STUDENTS MUST COMMUNICATE WITH THE COURSE INSTRUCTOR DURING THE FIRST WEEK OF THE COURSE TO MAKE THE REQUEST.

WEB-BASED INSTRUCTION.

THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

THIS IS AN 8 WEEK COURSE AND MEETS FROM MARCH 19 TO MAY 11. AN ON-CAMPUS COMPONENT IS AVAILABLE TO F-1 VISA HOLDERS UPON REQUEST. THIS COURSE REQUIRES DEPARTMENT CONSENT. IF YOU ARE IN THE ACCELERATED ONLINE MBA PLEASE CONTACT THE GRADUATE PROGRAMS OFFICE IN THE COLLEGE OF BUSINESS AT 940.369.8977.

RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.

WEB-BASED INSTRUCTION.

THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.

THIS IS AN 8 WEEK COURSE AND MEETS FROM MARCH 19 TO MAY 11. AN ON-CAMPUS COMPONENT IS AVAILABLE TO F-1 VISA HOLDERS UPON REQUEST. THIS COURSE REQUIRES DEPARTMENT CONSENT. IF YOU ARE IN THE ACCELERATED ONLINE MBA PLEASE CONTACT THE GRADUATE PROGRAMS OFFICE IN THE COLLEGE OF BUSINESS AT 940.369.8977.

RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.

WEB-BASED INSTRUCTION.

THIS COURSE IS RESTRICTED. LIMITED TO STUDENTS RESIDING OUT-OF-STATE ONLY. CONTACT DEPARTMENT.

WEB-BASED INSTRUCTION.

THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.

WEB-BASED INSTRUCTION.

THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.

WEB-BASED INSTRUCTION.

THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

RESTRICTED TO STUDENTS IN THE ACCELERATED ONLINE PROGRAM ONLY.
### OPSM/Opsm and Supply Management

#### OPSM 3830  Operations Mgmt

<table>
<thead>
<tr>
<th>CRN</th>
<th>Prefix</th>
<th>Title</th>
<th>Instructor</th>
<th>Dates</th>
<th>Location</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>001</td>
<td>1354</td>
<td>OPSM 3830</td>
<td>Savoie M</td>
<td>12:30 pm-01:50 pm</td>
<td>BLB 070</td>
<td>3.00</td>
</tr>
<tr>
<td>003</td>
<td>15292</td>
<td>OPSM 3830</td>
<td>Fite J</td>
<td>02:00 pm-03:20 pm</td>
<td>BLB 055</td>
<td>3.00</td>
</tr>
<tr>
<td>004</td>
<td>13490</td>
<td>OPSM 3830</td>
<td>Ogden J</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 090</td>
<td>3.00</td>
</tr>
<tr>
<td>007</td>
<td>1816</td>
<td>OPSM 3830</td>
<td>Rowe P</td>
<td></td>
<td></td>
<td>3.00</td>
</tr>
</tbody>
</table>

WEB-BASED INSTRUCTION.
THIS IS AN INTERNET COURSE. COURSE ENROLLMENT IS RESTRICTED AND NON-TEXAS RESIDENT STUDENTS RESIDING OUTSIDE OF THE STATE ARE NOT ELIGIBLE TO ENROLL IN THIS SECTION. CONTACT THE DEPARTMENT FOR ENROLLMENT ASSISTANCE IN AN APPROPRIATE SECTION OF THE COURSE IF APPLICABLE.

#### OPSM 4810  Purch & Mat Mgmt

<table>
<thead>
<tr>
<th>CRN</th>
<th>Prefix</th>
<th>Title</th>
<th>Instructor</th>
<th>Dates</th>
<th>Location</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>001</td>
<td>1687</td>
<td>OPSM 4810</td>
<td>Kucuk C</td>
<td>06:30 pm-09:20 pm</td>
<td>CHEM 106</td>
<td>3.00</td>
</tr>
</tbody>
</table>

CHECK CURRENT CATALOG FOR PREREQUISITES. MUST HAVE COMPLETED A MGMT 3830 WITH A "C" OR BETTER PRIOR TO ENROLLMENT IN MGMT 4830.

RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

Please contact April Kuykendall at jonathon.fite@unt.edu for more information.

#### OPSM 4830  Productivity & Quality

<table>
<thead>
<tr>
<th>CRN</th>
<th>Prefix</th>
<th>Title</th>
<th>Instructor</th>
<th>Dates</th>
<th>Location</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>001</td>
<td>1744</td>
<td>OPSM 4830</td>
<td>Ojha D</td>
<td>06:30 pm-09:20 pm</td>
<td>BLB 260</td>
<td>3.00</td>
</tr>
</tbody>
</table>

CHECK CURRENT CATALOG FOR PREREQUISITES. MUST HAVE COMPLETED MGMT 3830 WITH A "C" OR BETTER.

RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

Please contact April Kuykendall at jonathon.fite@unt.edu for more information.

#### OPSM 4880  Management of Projects

<table>
<thead>
<tr>
<th>CRN</th>
<th>Prefix</th>
<th>Title</th>
<th>Instructor</th>
<th>Dates</th>
<th>Location</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>001</td>
<td>1362</td>
<td>OPSM 4880</td>
<td>Savoie M</td>
<td>06:30 pm-09:20 pm</td>
<td>WH 116</td>
<td>3.00</td>
</tr>
</tbody>
</table>

CHECK CURRENT CATALOG FOR PREREQUISITES. MUST HAVE COMPLETED MGMT 3830 WITH A "C" OR BETTER.

RESTRICTED COURSE. APPROVAL REQUIRED. CONTACT DEPARTMENT.

Please contact April Kuykendall at jonathon.fite@unt.edu for more information.

<table>
<thead>
<tr>
<th>CRN</th>
<th>Prefix</th>
<th>Title</th>
<th>Instructor</th>
<th>Dates</th>
<th>Location</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>501</td>
<td>16954</td>
<td>OPSM 4880</td>
<td>Savoie M</td>
<td>06:30 pm-09:20 pm</td>
<td>FRSC 132</td>
<td>3.00</td>
</tr>
</tbody>
</table>

THIS COURSE MEETS AT THE FRISCO CAMPUS
2811 INTERNET BLVD., FRISCO TX 75034.